



WE ARE HIRING!

TELEMARKETING SPECIALIST

Location: Makati City (Office-based)
Position Available: Two (2)

Journey of excellence at Challenge Systems, Inc. – Where Innovation Meets Integration!

Are you a dynamic and results-driven individual with a passion for communication? Join our team at Challenge Systems, Inc., as a Telemarketing Specialist! We are seeking talented individuals with 1-2 years of telemarketing experience to contribute to our growing success. If you thrive in a fast-paced environment, enjoy building relationships, and have a knack for generating leads, inviting clients to events, and setting up meetings, we want to hear from you!

Key Responsibilities:

- Conduct outbound calls to prospective clients to generate leads and create opportunities for our products/services.
- Engage with potential clients to communicate the value of our offerings and identify their needs.
- Effectively articulate the features and benefits of our products/services to generate interest and enthusiasm.
- Assist in the coordination of events by inviting prospective clients and ensuring their attendance.
- Schedule appointments and meetings for the sales team, optimizing their time for maximum efficiency.
- Document and maintain accurate records of all interactions in the CRM system.

Qualifications:

- 1-2 years of telemarketing experience*, with a proven track record of successful lead generation, inviting clients to events, and appointment setting.
- Excellent communication skills, both verbal and written, with a persuasive and engaging demeanor.
- Ability to work collaboratively in a team-oriented environment.

- Strong organizational skills with attention to detail.
- Comfortable working in an office-based setting.

* We welcome applications from exceptional recent graduates who are ready to assume the responsibilities of a Junior Telemarketing role.

What We Offer:

- Industry-level salary and performance-based incentives.
- Opportunities for professional growth and development.
- A supportive and collaborative team environment.
- Health benefits and other employee perks.

How to Apply:

If you are excited about the opportunity to contribute to our success and meet the qualifications outlined above, please submit your resume to marketing@challenge.com.ph. Please include "Telemarketing Specialist Application" in the subject line.

Join us at Challenge Systems, Inc., and be part of a dynamic team dedicated to achieving excellence. We look forward to welcoming you on board!

Follow Us on Social Media:

